

# Profit & Loss Budget vs. Actual

January through March 2020

	<u>Jan - Mar 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Birthdays	82.00	300.00	(218.00)	27.33%
Gratitude	2,299.24	2,200.00	99.24	104.51%
Group 7th Tradition	13,248.13	16,089.00	(2,840.87)	82.34%
Inventory Sales	20,709.57	21,000.00	(290.43)	98.62%
Meeting Room Contribution	495.00	535.00	(40.00)	92.52%
Miscellaneous Contributions				
Total Income	<u>36,833.94</u>	<u>40,124.00</u>	<u>(3,290.06)</u>	<u>91.8%</u>
Cost of Goods Sold				
Cost of Goods Sold	8,640.11	15,140.00	(6,499.89)	57.07%
Cost Of Goods Sold - Inventory	7,016.38			
Total COGS	<u>15,656.49</u>	<u>15,140.00</u>	<u>516.49</u>	<u>103.41%</u>
Gross Profit	<u>21,177.45</u>	<u>24,984.00</u>	<u>(3,806.55)</u>	<u>84.76%</u>
Expense				
Computer	105.40	130.00	(24.60)	81.08%
Copier	781.51	781.81	(0.30)	99.96%
Credit Card Processing Fees	288.46	325.00	(36.54)	88.76%
Insurance	590.20	591.00	(0.80)	99.87%
Legal and Professional Fees				
Maintenance and Repairs	79.95	100.00	(20.05)	79.95%
Office Supplies and Expense	485.31	708.00	(222.69)	68.55%
Payroll Expense				
Health Insurance	1,875.69	1,875.69		100.0%
Salaries Expense	16,772.73	16,957.00	(184.27)	98.91%
Salaries Tax Expense	1,834.25	2,005.00	(170.75)	91.48%
Total Payroll Expense	<u>20,482.67</u>	<u>20,837.69</u>	<u>(355.02)</u>	<u>98.3%</u>
Postage	110.69	165.00	(54.31)	67.09%
Rent & Triple Net	4,548.00	4,548.00		100.0%
Room Rent-Intergroup		105.00	(105.00)	
Seminars	20.00	20.00		100.0%
Telephone	965.13	990.00	(24.87)	97.49%
Travel Expense-Auto	120.70	150.00	(29.30)	80.47%
Utilities	236.36	255.00	(18.64)	92.69%
Total Expense	<u>28,814.38</u>	<u>29,706.50</u>	<u>(892.12)</u>	<u>97.0%</u>
Net Ordinary Income	<u>(7,636.93)</u>	<u>(4,722.50)</u>	<u>(2,914.43)</u>	<u>161.71%</u>