

Profit & Loss Prev Year Comparison

April through June 2020

	<u>Apr - Jun 20</u>	<u>Apr - Jun 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Birthdays	255.00	191.00	64.00	33.51%
Group 7th Tradition	25,542.04	18,914.80	6,627.24	35.04%
Inventory Sales	4,483.80	21,989.60	(17,505.80)	(79.61%)
Meeting Room Contribution	720.00	220.00	500.00	227.27%
Miscellaneous Contributions		475.00	(475.00)	(100.0%)
Newsletter Subscription		20.00	(20.00)	(100.0%)
Total Income	<u>31,000.84</u>	<u>41,810.40</u>	<u>(10,809.56)</u>	<u>(25.85%)</u>
Total COGS	<u>3,547.63</u>	<u>14,987.54</u>	<u>(11,439.91)</u>	<u>(76.33%)</u>
Gross Profit	27,453.21	26,822.86	630.35	2.35%
Expense				
Computer		48.25	(48.25)	(100.0%)
Copier	739.70	739.20	0.50	0.07%
Credit Card Processing Fees	69.30	306.53	(237.23)	(77.39%)
Government Filing Fees	50.00	50.00		
Insurance	589.05	874.80	(285.75)	(32.67%)
Maintenance and Repairs		187.62	(187.62)	(100.0%)
Office Supplies and Expense	91.00	486.02	(395.02)	(81.28%)
Payroll Expense				
Health Insurance	1,875.69	1,692.45	183.24	10.83%
Payroll Processing Fees		399.96	(399.96)	(100.0%)
Salaries Expense	15,194.49	15,690.51	(496.02)	(3.16%)
Salaries Tax Expense	<u>1,173.95</u>	<u>1,289.33</u>	<u>(115.38)</u>	<u>(8.95%)</u>
Total Payroll Expense	18,244.13	19,072.25	(828.12)	(4.34%)
Postage	29.75	113.52	(83.77)	(73.79%)
Rent & Triple Net	4,296.00	5,342.08	(1,046.08)	(19.58%)
Room Rent-Intergroup		105.00	(105.00)	(100.0%)
Seminars		20.00	(20.00)	(100.0%)
Telephone	851.30	1,154.27	(302.97)	(26.25%)
Travel Expense-Auto	25.19	111.51	(86.32)	(77.41%)
Utilities	<u>151.92</u>	<u>193.01</u>	<u>(41.09)</u>	<u>(21.29%)</u>
Total Expense	<u>25,137.34</u>	<u>28,804.06</u>	<u>(3,666.72)</u>	<u>(12.73%)</u>
Net Ordinary Income	2,315.87	(1,981.20)	4,297.07	216.89%