# Profit \& Loss Prev Year Comparison 

July 2020

|  | Jul 20 | Jul 19 | \$ Change | \% Change |
| :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/Expense |  |  |  |  |
| Income |  |  |  |  |
| Birthdays |  | 320.00 | (320.00) | (100.0\%) |
| Group 7th Tradition | 6,515.87 | 8,970.50 | $(2,454.63)$ | (27.36\%) |
| Inventory Sales | 1,533.60 | 6,438.75 | $(4,905.15)$ | (76.18\%) |
| Total Income | 8,049.47 | 15,729.25 | $(7,679.78)$ | (48.83\%) |
| Cost of Goods Sold |  |  |  |  |
| Cost of Goods Sold | 1,017.78 | 4,228.13 | $(3,210.35)$ | (75.93\%) |
| Total COGS | 1,017.78 | 4,228.13 | $(3,210.35)$ | (75.93\%) |
| Gross Profit | 7,031.69 | 11,501.12 | $(4,469.43)$ | (38.86\%) |
| Expense |  |  |  |  |
| Computer | 220.49 | 194.94 | 25.55 | 13.11\% |
| Copier | 242.56 | 236.91 | 5.65 | 2.39\% |
| Credit Card Processing Fees | 53.11 | 99.66 | (46.55) | (46.71\%) |
| Maintenance and Repairs |  | 12.39 | (12.39) | (100.0\%) |
| Office Supplies and Expense | 51.39 | 390.76 | (339.37) | (86.85\%) |
| Payroll Expense |  |  |  |  |
| Health Insurance | 625.23 | 564.15 | 61.08 | 10.83\% |
| Salaries Expense | 5,778.65 | 4,850.08 | 928.57 | 19.15\% |
| Salaries Tax Expense | 442.06 | 399.94 | 42.12 | 10.53\% |
| Total Payroll Expense | 6,845.94 | 5,814.17 | 1,031.77 | 17.75\% |
| Postage | 7.75 | 34.79 | (27.04) | (77.72\%) |
| Rent \& Triple Net | 1,432.00 | 1,390.00 | 42.00 | 3.02\% |
| Telephone | 279.82 | 403.10 | (123.28) | (30.58\%) |
| Travel Expense-Auto | 25.00 |  | 25.00 | 100.0\% |
| Utilities | 77.95 | 98.59 | (20.64) | (20.94\%) |
| WCI (State Fund) | 423.50 | 460.86 | (37.36) | (8.11\%) |
| Total Expense | 9,659.51 | 9,136.17 | 523.34 | 5.73\% |
| Net Ordinary Income | $(2,627.82)$ | 2,364.95 | $(4,992.77)$ | (211.12\%) |

Ordinary Income/Expense
Income
Birthdays
Group 7th Tradition
Inventory Sales
Total Income
Cost of Goods Sold
Cost of Goods Sold
Total COGS
Gross Profit
Expense
Computer
Copier
Credit Card Processing Fees
Maintenance and Repairs
Office Supplies and Expense
Payroll Expense
Health Insurance
Salaries Expense
Salaries Tax Expense
Total Payroll Expense
Postage
Rent \& Triple Net
Telephone
Travel Expense-Auto
Utilities
WCI (State Fund)
Total Expense
Net Ordinary Income

