

# Profit & Loss Budget vs. Actual

July through September 2020

	<u>Jul - Sep 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Birthdays	53.00	600.00	(547.00)	8.83%
Group 7th Tradition	28,080.48	16,523.00	11,557.48	169.95%
Inventory Sales	8,368.06	21,000.00	(12,631.94)	39.85%
Meeting Room Contribution		459.00	(459.00)	
Total Income	36,501.54	38,582.00	(2,080.46)	94.61%
Cost of Goods Sold				
Cost of Goods Sold	6,331.22	15,162.00	(8,830.78)	41.76%
Total COGS	6,331.22	15,162.00	(8,830.78)	41.76%
Gross Profit	30,170.32	23,420.00	6,750.32	128.82%
Expense				
Computer	356.75	470.00	(113.25)	75.9%
Copier	727.68	710.73	16.95	102.39%
Credit Card Processing Fees	186.58	324.00	(137.42)	57.59%
Maintenance and Repairs		50.00	(50.00)	
Office Supplies and Expense	195.63	600.00	(404.37)	32.61%
Payroll Expense				
Health Insurance	1,875.69	1,875.69		100.0%
Salaries Expense	15,024.49	17,175.05	(2,150.56)	87.48%
Salaries Tax Expense	1,149.37	1,200.00	(50.63)	95.78%
Total Payroll Expense	18,049.55	20,250.74	(2,201.19)	89.13%
Postage	48.85	75.00	(26.15)	65.13%
Rent & Triple Net	4,296.00	4,296.00		100.0%
Room Rent-Intergroup		105.00	(105.00)	
Seminars	30.79	130.00	(99.21)	23.69%
Telephone	851.54	900.00	(48.46)	94.62%
Travel		1,000.00	(1,000.00)	
Travel Expense-Auto	70.73	150.00	(79.27)	47.15%
Utilities	257.94	330.00	(72.06)	78.16%
WCI (State Fund)	423.50	650.00	(226.50)	65.15%
Total Expense	25,495.54	30,041.47	(4,545.93)	84.87%
Net Ordinary Income	4,674.78	(6,621.47)	11,296.25	(70.6%)