

Profit & Loss Prev Year Comparison

October 2020

	<u>Oct 20</u>	<u>Oct 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Birthdays	71.00	189.00	(118.00)	(62.43%)
Gratitude		113.51	(113.51)	(100.0%)
Group 7th Tradition	5,813.70	2,994.59	2,819.11	94.14%
Inventory Sales	3,679.00	7,426.56	(3,747.56)	(50.46%)
Meeting Room Contribution		540.00	(540.00)	(100.0%)
Total Income	<u>9,563.70</u>	<u>11,263.66</u>	<u>(1,699.96)</u>	<u>(15.09%)</u>
Cost of Goods Sold				
Cost of Goods Sold	<u>2,713.05</u>	<u>5,468.76</u>	<u>(2,755.71)</u>	<u>(50.39%)</u>
Total COGS	<u>2,713.05</u>	<u>5,468.76</u>	<u>(2,755.71)</u>	<u>(50.39%)</u>
Gross Profit	<u>6,850.65</u>	<u>5,794.90</u>	<u>1,055.75</u>	<u>18.22%</u>
Expense				
Computer		60.00	(60.00)	(100.0%)
Copier	242.56	236.91	5.65	2.39%
Credit Card Processing Fees	76.07	99.67	(23.60)	(23.68%)
Insurance	398.65		398.65	100.0%
Legal and Professional Fees	95.94		95.94	100.0%
Office Supplies and Expense	59.41	335.35	(275.94)	(82.28%)
Payroll Expense				
Health Insurance	625.23	564.15	61.08	10.83%
Salaries Expense	5,778.65	4,680.08	1,098.57	23.47%
Salaries Tax Expense	<u>442.06</u>	<u>375.37</u>	<u>66.69</u>	<u>17.77%</u>
Total Payroll Expense	<u>6,845.94</u>	<u>5,619.60</u>	<u>1,226.34</u>	<u>21.82%</u>
Postage	37.85	63.20	(25.35)	(40.11%)
Rent & Triple Net	1,432.00	1,390.00	42.00	3.02%
Telephone	283.48	333.13	(49.65)	(14.9%)
Travel Expense-Auto	25.35	51.27	(25.92)	(50.56%)
Utilities	87.80	119.98	(32.18)	(26.82%)
WCI (State Fund)	<u>90.56</u>		<u>90.56</u>	<u>100.0%</u>
Total Expense	<u>9,675.61</u>	<u>8,309.11</u>	<u>1,366.50</u>	<u>16.45%</u>
Net Ordinary Income	<u>(2,824.96)</u>	<u>(2,514.21)</u>	<u>(310.75)</u>	<u>(12.36%)</u>
Net Income				