## Profit & Loss Prev Year Comparison October 2020

	Oct 20	Oct 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
Birthdays	71.00	189.00	(118.00)	(62.43%)
Gratitude		113.51	(113.51)	(100.0%)
Group 7th Tradition	5,813.70	2,994.59	2,819.11	94.14%
Inventory Sales	3,679.00	7,426.56	(3,747.56)	(50.46%)
Meeting Room Contribution		540.00	(540.00)	(100.0%)
Total Income	9,563.70	11,263.66	(1,699.96)	(15.09%)
Cost of Goods Sold				
Cost of Goods Sold	2,713.05	5,468.76	(2,755.71)	(50.39%)
Total COGS	2,713.05	5,468.76	(2,755.71)	(50.39%)
Gross Profit	6,850.65	5,794.90	1,055.75	18.22%
Expense				
Computer		60.00	(60.00)	(100.0%)
Copier	242.56	236.91	5.65	2.39%
Credit Card Processing Fees	76.07	99.67	(23.60)	(23.68%)
Insurance	398.65		398.65	100.0%
Legal and Professional Fees	95.94		95.94	100.0%
Office Supplies and Expense	59.41	335.35	(275.94)	(82.28%)
Payroll Expense				
Health Insurance	625.23	564.15	61.08	10.83%
Salaries Expense	5,778.65	4,680.08	1,098.57	23.47%
Salaries Tax Expense	442.06	375.37	66.69	17.77%
Total Payroll Expense	6,845.94	5,619.60	1,226.34	21.82%
Postage	37.85	63.20	(25.35)	(40.11%)
Rent & Triple Net	1,432.00	1,390.00	42.00	3.02%
Telephone	283.48	333.13	(49.65)	(14.9%)
Travel Expense-Auto	25.35	51.27	(25.92)	(50.56%)
Utilities	87.80	119.98	(32.18)	(26.82%)
WCI (State Fund)	90.56		90.56	100.0%
Total Expense	9,675.61	8,309.11	1,366.50	16.45%