

Profit & Loss Budget vs. Actual

January through December 2020

	Jan - Dec 20	2020 Budget	\$ O/U Budget	2021 Budget	\$ O/U 2020 Budget
Ordinary Income/Expense					
Income					
Birthdays	\$461.00	\$2,400.00	(\$1,939.00)	\$500.00	(\$1,900.00)
Gratitude	\$14,164.73	\$19,500.00	(\$5,335.27)	\$14,000.00	(\$5,500.00)
Group 7th Tradition	\$85,382.31	\$65,216.00	\$20,166.31	\$81,700.00	\$16,484.00
Inventory Sales	\$41,614.58	\$86,000.00	(\$44,385.42)	\$45,000.00	(\$41,000.00)
Meeting Room Contribution	\$1,215.00	\$1,300.00	(\$85.00)		(\$1,300.00)
Miscellaneous Contributions		\$3,600.00	(\$3,600.00)	\$2,000.00	(\$1,600.00)
Total Income	\$142,837.62	\$178,016.00	(\$35,178.38)	\$143,200.00	(\$34,816.00)
Cost of Goods Sold					
Cost of Goods Sold	\$31,486.21	\$61,920.00	(\$30,433.79)	\$34,200.00	(\$27,720.00)
Gross Profit	\$111,351.41	\$116,096.00	(\$4,744.59)	\$109,000.00	
Expense					
Computer	\$462.15	\$600.00	(\$137.85)	\$1,000.00	\$400.00
Copier	\$3,027.68	\$3,000.00	\$27.68	\$1,800.00	(\$1,200.00)
Credit Card Processing Fee	\$725.12	\$1,300.00	(\$574.88)	\$775.00	(\$525.00)
Government Filing Fees	\$50.00	\$150.00	(\$100.00)	\$150.00	
Insurance	\$1,577.90	\$1,400.00	\$177.90	\$1,600.00	\$200.00
Legal and Professional Fees	\$95.94	\$500.00	(\$404.06)	\$150.00	(\$350.00)
Maintenance and Repairs	\$79.95	\$300.00	(\$220.05)	\$100.00	(\$200.00)
Office Supplies and Expens	\$1,007.47	\$2,500.00	(\$1,492.53)	\$1,000.00	(\$1,500.00)
Payroll Expense					
Health Insurance	\$7,502.76	\$7,503.00	(\$0.24)	\$7,883.00	\$380.00
Payroll Processing Fees	\$500.00	\$500.00		\$500.00	
Salaries Expense	\$62,016.20	\$65,738.00	(\$3,721.80)	\$64,582.00	(\$2,856.00)
Salaries Tax Expense	\$5,306.94	\$5,829.00	(\$522.06)	\$5,500.00	(\$329.00)
Total Payroll Expense	\$75,325.90	\$79,570.00	(\$4,244.10)	\$78,465.00	(\$2,805.00)
Postage	\$252.49	\$400.00	(\$147.51)	\$250.00	(\$150.00)
Rent & Triple Net	\$18,293.08	\$18,756.00	(\$462.92)	\$18,300.00	(\$456.00)
Room Rent-Intergroup	\$90.00	\$420.00	(\$330.00)		(\$420.00)
Seminars	\$50.79	\$150.00	(\$99.21)		(\$150.00)
Telephone	\$3,679.32	\$3,700.00	(\$20.68)	\$3,700.00	
Travel		\$1,000.00	(\$1,000.00)		(\$1,000.00)
Travel Expense-Auto	\$292.67	\$600.00	(\$307.33)	\$300.00	(\$300.00)
Utilities	\$864.84	\$1,100.00	(\$235.16)	\$860.00	(\$240.00)
WCI (State Fund)	\$514.06	\$650.00	(\$135.94)	\$550.00	(\$100.00)
Total Expense	\$106,389.36	\$116,096.00	(\$9,706.64)	\$109,000.00	(\$7,096.00)
Net Ordinary Income	4,962.05		4,962.05	\$0.00	