

Profit & Loss Budget vs. Actual

January through March 2021

	<u>Jan - Mar 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Gratitude	926.00	900.00	26.00	102.89%
Group 7th Tradition	24,853.30	24,000.00	853.30	103.56%
Inventory Sales	11,028.50	11,250.00	(221.50)	98.03%
Miscellaneous Contributions	600.00			
Total Income	<u>37,407.80</u>	<u>36,150.00</u>	<u>1,257.80</u>	<u>103.48%</u>
Cost of Goods Sold				
Cost of Goods Sold	<u>8,381.69</u>	<u>8,747.00</u>	<u>(365.31)</u>	<u>95.82%</u>
Total COGS	<u>8,381.69</u>	<u>8,747.00</u>	<u>(365.31)</u>	<u>95.82%</u>
Gross Profit	29,026.11	27,403.00	1,623.11	105.92%
Expense				
Copier	508.28	517.00	(8.72)	98.31%
Credit Card Processing Fees	281.71	285.00	(3.29)	98.85%
Insurance	405.65	406.00	(0.35)	99.91%
Maintenance and Repairs	39.95	50.00	(10.05)	79.9%
Office Supplies and Expense	356.74	360.00	(3.26)	99.09%
Payroll Expense				
Health Insurance	1,970.70	1,970.70		100.0%
Payroll Processing Fees				
Salaries Expense	16,649.49	16,737.00	(87.51)	99.48%
Salaries Tax Expense	<u>1,749.69</u>	<u>1,785.00</u>	<u>(35.31)</u>	<u>98.02%</u>
Total Payroll Expense	20,369.88	20,492.70	(122.82)	99.4%
Postage	77.86	77.00	0.86	101.12%
Rent & Triple Net	4,296.00	4,296.00		100.0%
Telephone	802.86	810.00	(7.14)	99.12%
Travel Expense-Auto	135.03	140.00	(4.97)	96.45%
Utilities	<u>175.04</u>	<u>184.00</u>	<u>(8.96)</u>	<u>95.13%</u>
Total Expense	<u>27,449.00</u>	<u>27,617.70</u>	<u>(168.70)</u>	<u>99.39%</u>
Net Ordinary Income	<u>1,577.11</u>	<u>(214.70)</u>	<u>1,791.81</u>	<u>(734.57%)</u>
Net Income	<u>1,577.11</u>	<u>(214.70)</u>	<u>1,791.81</u>	<u>(734.57%)</u>